

# CURRICULUM VITAE

1. **Family name:** Lorenzoni
2. **First names:** Marco
3. **Date of birth:** 19.05.1956
4. **Nationality:** Italian
5. **Civil status:** Married, one child
6. **Education:**

| <i>Institution<br/>[ Date from - Date to ]</i> | <i>Degree(s) or Diploma(s) obtained:</i>   |
|--|--|
| 1997 to 1982                                   | Degree in Law; University of Bologna (Italy)   |
| June 2006                                      | United Nations; training 'Basic security in the field; staff safety, health and welfare' |

7. **Language skills:** *Indicate competence on a scale of 1 to 5 (1 - excellent; 5 - basic)*

| Language     | Reading | Speaking | Writing |
|--------------|---------|----------|---------|
| Italian (MT) | 1       | 1        | 1       |
| English      | 1       | 1        | 1       |
| French       | 1       | 1        | 1       |
| Spanish      | 1       | 4        | --      |
| Romanian     | 3       | --       | --      |
| Portuguese   | 3       | --       | --      |

8. **Membership of professional bodies:** European Evaluation Society (EES)
9. **Other skills:** Computer literate (Windows-based systems); WWW programming.
10. **Present position:** Independent consultant (Evaluation and Monitoring); full details on <http://www.lorenzoni.biz>
11. **Years within the firm:** 13 (overall working experience: 28 years)
12. **Key qualifications:**
  - Evaluation and monitoring of legislation, public policies and interventions, programmes, organizations, projects for the EC (12 DGs), CoE, UNCTAD, UNIDO, IFC, EMCDDA, OSHA and others: >13 years of experience
  - Policy areas of evaluations include education, human rights, security, public health, ICT, illicit drugs control, consumers' rights etc: >8 years cumulated
  - Quality audit and control: monitored several evaluations conducted by external consultants for ICANN -the global multi-stakeholder organization ensuring stability and security of internet- and ensured quality of deliverables and final reports; defined quality audit mechanisms for the public services of a pan-European network of public Trade Registers
  - Coordinated, quality controlled or participated to >30 evaluations in >35 countries; coordinated or participated to monitoring missions in >10 countries
  - Redesigned the evaluation processes of ICANN as to enhance their transparency and accountability.
  - Established quality control procedures of ICANN organization's reviews, and ensured their understanding and application by all functions involved, including staff, external consultants and the Board of Directors
  - Experience in development issues: since 1994
13. **Specific experience in extra-EU countries:** see below, under paragraph 14.

14. Professional experience (selection, in reverse order)

| Date from - Date to | Location                      | Company & reference person (name & contact details)  | Position                                      | Description   |
|---------------------|-------------------------------|--|---|---|
| 02 to 06. 2011      | Brussels and ENPI Region      | Consortium IBM Belgium – DMI – ITAD – TICON<br>Etienne Matton, IBM Associate Partner<br><a href="mailto:etienne.matton@be.ibm.com">etienne.matton@be.ibm.com</a>   | Quality Assurance Consultant                  | EC (European Commission), EuropeAid Development & Cooperation– <i>Results Oriented Monitoring of EU Projects and Programmes, ENPI Region</i> . In charge with the definition of the quality processes for the conduction of the 3-year contract.  |
| 06 to 12.2010       | EU                            | Consortium The Evaluation Partnership (UK) – Economisti Associati (I)<br>Roberto Zavatta, General Manager<br>Economisti Associati <sup>1</sup><br><a href="mailto:rzavatta@economistiassociati.com">rzavatta@economistiassociati.com</a>   | Evaluator                                     | EC – DG Justice Freedom and Security (JLS) - <i>Evaluation of the programmes ISEC (Prevention and fight against crime) and CIPS (Prevention, preparedness and consequence management of terrorism and other security related risks)</i>   |
| 09.2008-05.2010     | Worldwide                     | ICANN, the Internet Corporation for Assigned Names and Numbers<br>Rod Beckstrom, CEO<br><a href="mailto:rod.beckstrom@icann.org">rod.beckstrom@icann.org</a><br>Doug Brent, COO<br><a href="mailto:drb@brents.com">drb@brents.com</a> (personal)<br>Steve Antonoff, Head HRs<br><a href="mailto:steve.antonoff@icann.org">steve.antonoff@icann.org</a> | Director, Organizational Reviews (evaluation) | ICANN is the global multi-stakeholder organisation that coordinates the Internet domain name (DNS) and addressing system worldwide, enabling a single, interoperable Internet. Marco assisted ICANN with the systematization of its evaluation processes, the coordination and quality control of several evaluations of key structures of the Organization, and the establishment of empowerment review processes required to implement a major agreement (Affirmation of Commitments) signed between the Corporation and the US Government. |
| 2008                | EU-27                         | Consortium COWI (DK) -CSIL (I)<br>Mrs Silvia Vignetti, Head Evaluation<br>CSIL <sup>2</sup> <a href="mailto:vignetti@csilmilano.com">vignetti@csilmilano.com</a>   | Evaluator                                     | EC – DG Education and Culture (EAC) - <i>Interim evaluation of EACEA, the Education, Audiovisual and Culture Executive Agency.</i>  |
| 2008                | EU-27                         | Consortium The Evaluation Partnership (UK) – Economisti Associati (I)  | Evaluator                                     | EC – DG Information Society and Media - <i>Assessment of the impacts of possible options addressing the issue of Critical Information Infrastructure Protection</i>   |
| 2008 - 2009         | Turkey                        | Council of Europe<br>Giovanni Palmieri, Head Technical Co-operation Dept, DG Human Rights and Legal Affairs<br><a href="mailto:giovanni.palmieri@coe.int">giovanni.palmieri@coe.int</a>  | Team Leader and Evaluator (direct contract)   | <i>Accompanying evaluation of the EC-CoE project 'Turkey – Support to the Court Management System'.</i>   |
| 2008                | Czech Republic, Italy, France | Navreme Boheme (CZ)<br>Petra Stogrova Jedlickova, General Manager<br><a href="mailto:stogrova@navreme.cz">stogrova@navreme.cz</a>  | Senior Evaluator, quality control             | Czech Ministry for Labour and Social Affairs. <i>Evaluation of EQUAL transnational partnerships in the Czech Republic.</i>  |
| 2008                | Belgium                       | Consortium Italtrend (I) / Sopex (B)<br>Gilles Michelin, Sopex <a href="mailto:sopex@sopex.be">sopex@sopex.be</a>  | Proposal assessor.                            | EC - EuropeAid. Evaluation proposals call “ <i>Non state actors and local authorities – At the grassroots</i> ”.  |

<sup>1</sup> Same contact for all contracts awarded by Economisti Associati and by the Consortium TEP/Economisti Associati

<sup>2</sup> Same contact for all contracts awarded by the Consortium COWI/CSIL

|             |  |  |  |  |
|-------------|--|--|--|--|
| 2007 - 2008 | Belgium  | Consortium COWI (DK) -CSIL (I)   | Team Leader, evaluator                   | EC/ DG EAC - <i>Evaluation of the EC Traineeship Scheme</i>  |
| 2007        | Ukraine, Belarus, Moldova  | Integration (D)<br>Philippe Bories, former TL Monitoring Team Kiev, now Officer EC Delegation in Kiev <a href="mailto:philippe.bories@ec.europa.eu">philippe.bories@ec.europa.eu</a>   | Senior Monitor                           | EC - EuropeAid. <i>Initial monitoring of BUMAD 3 (Belarus, Ukraine, Moldova Action Drug Programme).</i>  |
| 2006-2007   | Moldova  | Council of Europe<br>Giovanni Battista Celiento, Evaluation Department JP <a href="mailto:giovanni-battista.celiento@coe.int">giovanni-battista.celiento@coe.int</a>   | Team Leader, evaluator (direct contract) | <i>Evaluation of the CoE/EC Joint Programme for Moldova 2004-2006 "Support to continued democratic reforms"</i>  |
| 2006-2007   | Italy, France  | UNIDO<br>Peter Loewe, Evaluation officer<br><a href="mailto:p.loewe@unido.org">p.loewe@unido.org</a>   | Team Leader, evaluator (direct contract) | <i>Evaluation of the UNIDO Investment and Technology Promotion Offices (ITPOs) in Paris, Marseille and Rome</i>  |
| 2006        | EU 25  | Yellow Window (B)<br>Alain Denis, Managing Director<br><a href="mailto:alain@yellowwindow.com">alain@yellowwindow.com</a>  | Senior evaluator                         | EC, DG JLS. <i>Impact assessment of a Communication on coordination of fight against cyber crime at EU level.</i>  |
| 2006        | Austria, Belgium, Denmark, Estonia, Finland, France, Germany, Greece, Ireland, Italy, Latvia, Norway, Spain, and Sweden  | European Business Register (EBR eeig)<br>Vito Giannella, at the time General Manager EBR <sup>3</sup><br><a href="mailto:vito.giannella@infocamere.it">vito.giannella@infocamere.it</a>  | Data Quality auditor                     | <i>Definition of the Quality Assessment procedures, writing of the QA manual, coordination of the first full QA exercise involving Trade Registers of 14 European countries.</i> |
| 2006        | Andean Community, Bosnia and Herzegovina, Bulgaria, China, Costa Rica, El Salvador, Guatemala, Honduras, Jordan, Russia, Peru, Serbia and Montenegro, Tanzania | UNCTAD (United Nations Conference on Trade and Development)<br>Masahiro Hlgarashi, Head Evaluation Dept <a href="mailto:masahiro.igarashi@unctad.org">masahiro.igarashi@unctad.org</a><br>Thomas Knecht, State Secretariat for Economic Affairs of Switzerland<br><a href="mailto:thomas.knecht@seco.admin.ch">thomas.knecht@seco.admin.ch</a> | Evaluator (direct contract)              | <i>Evaluation of UNCTAD's Quick Response Window Trust Fund Project, financed by SECO (Swiss aid Agency).</i>   |
| 2006        | Brussels   | Gellis communication (B)<br>George Ellis Ruano, General Manager<br><a href="mailto:george.ellis@gellis.com">george.ellis@gellis.com</a>  | Accompanying evaluator                   | EC, DG Empl. <i>Improving the information and communication on the social inclusion process.</i>   |
| 2005 - 2006 | Brussels, Italy  | Idec (GR)<br>Natassa Kazantzidou, <a href="mailto:natassa@idec.gr">natassa@idec.gr</a>   | Evaluator                                | EC, DG Empl. <i>Evaluation of the ESF contribution to employment, inclusion and education &amp; training policies</i>  |
| 2005        | Albania, Bosnia and Herzegovina, FYR Macedonia, Serbia and Montenegro  | IFC (International Finance Corporation, World Bank Group)<br>Alexander Paine, former general Manager SEED <a href="mailto:apaine@ifc.org">apaine@ifc.org</a>   | Meta evaluator (direct contract)         | <i>Meta-evaluation of the Monitoring and Evaluation system in use by SEED (Southeast Europe Enterprise Development).</i>   |

<sup>3</sup> Same contact for all contracts awarded by the European Business Register

|                    |  |   |  |   |
|--------------------|--|---|--|---|
| 2005 – 2006 - 2007 | Brussels   | European Commission – DG Information Society and Media<br>Priit Ojamaa <a href="mailto:priit.ojamaa@ec.europa.eu">priit.ojamaa@ec.europa.eu</a><br>Tiziana Arcarese<br><a href="mailto:tiziana.arcarese@ec.europa.eu">tiziana.arcarese@ec.europa.eu</a> | Proposals evaluator, project reviewer, rapporteur (direct contracts) | Various assignments: programme IST (Information Society Technologies) under the 6th FP for Research, Technological Development. Proposal evaluator (rapporteur) of the Strategic Objective “ICT research for innovative Government”; and project reviewer of a major Integrated Project (rapporteur). |
| 2005               | Italy  | Politecnico University of Turin (I)<br>Gabriele del Tin, Rettore <sup>4</sup><br><a href="mailto:personale.perspac@polito.it">personale.perspac@polito.it</a>   | Trainer  | Training to University staff on PCM, Logframe analysis, and time planning.  |
| 2004-2005          | Morocco  | Economisti Associati (I)  | Short-term expert  | IFC. <i>Feasibility study for the setting-up of a public balance-sheet database in Morocco.</i>   |
| 2004               | Moldova, Ukraine, Kyrgyzstan, Uzbekistan, Georgia, Armenia | Consortium IBM/ Safege/Itad<br>Etienne Matton, Associate Partner IBM<br><a href="mailto:etienne.matton@be.ibm.com">etienne.matton@be.ibm.com</a>  | Senior monitor and mentor  | EC/Europaid. <i>Monitoring of BUMAD (Belarus, Ukraine, Moldova Action Drug Programme), CADAP (Central Asia Drug Action Programme), SCAD (South Caucasus Action Drug Programme; and the Moldova SME Development Project</i>  |
| 2004               | Morocco  | Economisti Associati (I)  | Short-term expert  | IFC. NAED/Morocco; <i>Unique Identifier Number for SMEs</i>   |
| 2004               | EU-15  | The European Evaluation Consortium (EUR) <sup>5</sup><br>John P. Watson, Managing Director TEP<br><a href="mailto:john.watson@evaluationpartnership.com">john.watson@evaluationpartnership.com</a>  | Project Manager, Evaluator   | EC/DG Transport and Energy. <i>Ex-post evaluation of specific interventions funded under the Sustainable Mobility Policy.</i>   |
| 2003-2004          | EUR-25   | EC/Secretariat General.<br>Gerard Legris, HoU<br><a href="mailto:Gerard.legris@ec.europa.eu">Gerard.legris@ec.europa.eu</a>   | Project Manager, Evaluator   | EC/Secretariat General. <i>Evaluation of the Spring Day in Europe initiative.</i>   |
| 2003-2004          | EU-15  | The European Evaluation Consortium (EUR)  | Evaluator  | EC/DG Enterprise. <i>Evaluation of the application of the Lifts Directive (95/16/EC).</i>   |
| 2003               | EU-15  | The European Evaluation Consortium (EUR)  | Evaluator  | EC/DG SANCO. <i>Evaluation of the Food Labelling Legislation.</i>   |
| 2003               | Belgium  | The Evaluation Partnership (UK)   | Evaluator  | EC/DG Administration: <i>Evaluation of language training courses targeted to EC Officers.</i>   |
| 2003               | Belgium, Luxembourg  | Economisti Associati (I)  | Evaluator  | EC/DG SANCO. <i>Establishing an evaluation process for the EC Public Health Programme.</i>  |
| 2002-2003          | EU-15  | Economisti Associati (I)  | Evaluator  | European Agency for Safety and Health at Work (OSHA): <i>Evaluation of the European Week 2002.</i>  |
| 2002-2003          | EU-15  | The European Evaluation Consortium (EUR)  | Evaluator  | EC/DG Internal Market: <i>Evaluation of studies launched by DG MARKT 1999 to 2001.</i>  |

<sup>4</sup> Same contact for all contracts awarded by the Politecnico University of Turin

<sup>5</sup> Same contact for all contracts awarded by the European Evaluation Consortium and The Evaluation Partnership

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|-------------------------|------------------------------------|--|----------------------------------|--|
| 2002-2003 and 2003-2004 | Italy                              | University of Trento<br>Martina Cvajner <a href="mailto:balkans@gelso.unitn.it">balkans@gelso.unitn.it</a>   | Teacher                          | Master on local development for Balkans; lessons on PCM; elements of proposal assessment, and program evaluation, lobbying the EC  |
| 2002                    | Portugal, CEECs                    | Economisti Associati (I)   | Evaluator                        | European Monitoring Centre for Drugs and Drug Addiction (EMCDDA): <i>Evaluation of the cooperation EMCDDA-Central and Eastern European Countries.</i>  |
| 2001-2002               | EU-15                              | The Evaluation Partnership (UK)  | Evaluator                        | EC/DG Justice and Home Affairs: <i>Assessment of the Joint Action on New Synthetic Drugs.</i>  |
| 2001-2002               | 27 European countries              | EC/DG Education and Culture<br>Marianne Hildebrand, HoU<br><a href="mailto:marianne.hildebrand@ec.europa.eu">marianne.hildebrand@ec.europa.eu</a>      | Project Manager,<br>Evaluator    | EC/DG Education and Culture: <i>Evaluation of the Naric network.</i>   |
| 2001-2002               | UK, Italy, Poland, France, Germany | The Evaluation Partnership (UK)  | Evaluator                        | EC/DG Research: <i>Pilot study for the dissemination of "RTD info" in schools.</i>   |
| 2001 - 2002             | Bulgaria                           | Project Automation – Sophilco<br>Gianpietro Boniardi, Technical Director<br><a href="mailto:gianpietro.boniardi@p-a.it">gianpietro.boniardi@p-a.it</a> | Project Management               | EC/PHARE. <i>National real time air quality information network. Marco was advisor to the Project Director.</i>  |
| 2001-2003               | 16 European Countries              | European Business Register (EUR)   | Project Management               | EC/DG INFSO. <i>Project EBR-ON (an IST take-up measure). The project involved National Business Registers from 16 European countries. Marco was Member of the Project Management Team.</i>                   |
| 2001-2003               | 15 European Countries              | European Business Register (EUR)   | Project Management               | EC/DG INFSO. <i>Project EBR-TIC (a Ten Telecom market validation project). The project involved National Business Registers from 15 European countries. Marco was Member of the Project Management Team.</i> |
| 2001                    | EU-15                              | The Evaluation Partnership (UK)  | Evaluator                        | EC/DG SANCO. <i>Ex-ante impact assessment of the Consumer Policy Strategy.</i>   |
| 2001                    | EU-15                              | Economisti Associati (I)   | Evaluator                        | European Monitoring Center for Drugs and Drug Addiction (EMCDDA): <i>External evaluation of the activities of the Focal Points of the European Information Network on Drugs and Drug Addiction (REITOX).</i> |
| 2001                    | Bulgaria                           | Ministry of Environment<br>-lost the contact-  | Proposal evaluator               | Secretary, then President of proposal assessment committees of European Commission/Phare public tenders  |
| 2001                    | EUR-25                             | The Evaluation Partnership (UK)  | Evaluator                        | EC/DG Research: <i>Evaluation of the publication "RTD Info".</i>   |
| 2000-2001               | EU-15                              | The Evaluation Partnership (UK)  | Evaluator                        | EC/DG SANCO. <i>Evaluation of European consumer associations.</i>  |
| 2000-2001               | Italy                              | University of Palermo<br>Marcella Aprile, Master Coordinator<br><a href="mailto:aprile@compuservice.it">aprile@compuservice.it</a>                     | Teacher                          | Post-degree specialisation course on European Projects writing. Teacher on International Cooperation (Phare, Tacis, Obnova, Meda)  |
| 2000                    | EU-15                              | Economisti Associati (I)   | Project Management,<br>Evaluator | EC/ DG SANCO. <i>Evaluation of activities related to sustainable consumption and financed by the EC 1995-1998.</i>   |
| 2000                    | Belgium, Luxembourg                | EC/DG SANCO<br>Girish Ojha, Deputy Head Audit and Evaluation –now retired, lost contact  | Project Manager,<br>Evaluator    | EC/DG SANCO. <i>Ex-ante evaluation of the Public Health Framework Programme</i>  |

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| 1999-2001   | Italy  | Politecnico University of Turin  | Teacher  | Euromaster (First post-degree Master on European Projects planning and management). Teacher, responsible for the Phare/Tacis laboratory and for training on Int'l Cooperation project management (including PCM)   |
| 1998 - 1999 | Russia   | Economisti Associati (I)   | Evaluator  | EC (former) DGI Evaluation Unit; <i>Ex-post evaluation of Tacis Enterprise Restructuring and Private Sector Development Program in Russian Federation 1991 to 1995.</i>  |
| 1998        | Uzbekistan, Georgia, Moldova                               | Eurochambres (EUR)<br>Dirk Vantighem, Director International Affairs <a href="mailto:vantyghem@eurochambres.eu">vantyghem@eurochambres.eu</a>  | Trainer  | European Commission/ <i>Tacis Mercure programme</i>  |
| 1997 - 1998 | Moldova  | Bossard Consultants<br>François-Xavier Albouy, Benoit Mialaret (the company has been bought by Gemini Consulting)  | Project Manager  | EC/TACIS. <i>Institutional, Legal and Information Technology requirements for the setting up of a Company Register.</i>  |
| 1994-1997   | Belgium (with frequent missions in the CEEC and NIS areas) | Cerved International<br>The company has been closed down; references can be gathered from Vito Giannella, at the time co-worker <a href="mailto:vito.giannella@infocamere.it">vito.giannella@infocamere.it</a> | Director, International Cooperation & Assistance Department.       | Cerved International was the European branch of the ICT company of the Italian Chambers of Commerce. Marco was in charge with the development of the international activities of the company in the sector of International Cooperation. He was Project Manager of the two EC/Phare projects Slovak - <i>Technical Specifications of the National Commercial Register (1996)</i> ; and Bulgaria - <i>Technical Assistance for the transformation of the Bulgarian Customs Administration (1995 – 1997)</i> |
| 1990-1994   | Italy  | Cerved   | Relation Manager   | Organisational support to three main Chambers of Commerce of Emilia-Romagna Region. Business development.  |
| 1989-1990   | Italy  | Trefin group (Insurance, financial services)   | Senior trainer (Sicurconsult), then advisor to the General Manager | Responsible for Motivational teaching in the Service Sector (Insurance companies, Banks). Then, in charge with re-organisation of Companies within the Group: procedures, information systems.   |
| 1987-1989   | Italy  | Aurora Assicurazioni (Generali Group)  | Commercial Inspector   | Commercial and organizational support to the Sale-net, with responsibility for selection, training and assistance to insurance agents.   |
| 1982-1987   | Italy  | Italia Insurance (Montedison Group)  | Auditor (06.82 to 07.86); Technical Inspector (08.86 to 08.87)     | Responsibility for administrative training and monitoring of a sales' net located in four Italian regions. Then, technical assistance for quotation of industrial and restricted risks.  |

15. **Other relevant information:** Letters of reference, employment certificates and links to publications available on request.